

Ezra Harris

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EDUCATION

University of Wisconsin-Madison | Madison, WI

May 2027

Bachelor of Business Administration: Major – Real Estate & Urban Land Economics

- Affordable Housing & Sales Badges (In Progress)
- **Relevant Coursework:** Urban & Regional Land Economics, Real Estate Finance, Excel Modeling, ARGUS Modeling, Valuation of Real Estate, Real Estate Capital Markets, Real Estate Investment Analysis, Real Estate Law
- **Case Studies:** Affordable Housing Development & Underwriting (LIHTC/TIF), Multifamily Development Credit Analysis, Multifamily Acquisition & Underwriting, Office Valuation & Appraisal

REAL ESTATE EXPERIENCE

MRG Realty Partners | Minneapolis, MN

December 2025 – Present

Investment Sales Brokerage Mentee

- Participate in client meetings and deal discussions with a senior multifamily investment sales broker, gaining direct exposure to prospecting, valuation, and transaction processes.

IAG Commercial | Eagan, MN

June 2025 – August 2025

Brokerage Intern

- Analyzed comps, occupancy data, and market benchmarks to inform rental rate recommendations and property positioning.
- Drafted BOVs and RFPs to support transaction execution and drive new business opportunities.
- Researched investment and leasing trends across office, industrial, and land to inform marketing and leasing advisory.

University of Wisconsin-Madison | Remote

June 2025 – August 2025

Real Estate Project Assistant | Graaskamp Center for Real Estate

- Centralized development feasibility and investment data for a UW-Madison case study, collecting municipal TIF, zoning, and boundary data to support ongoing university research.

Cardinal Group Management | Madison, WI

July 2024 – January 2025

Leasing Agent

- Generated \$200k+ in leasing revenue within 3 months, utilizing strong closing and sales techniques.
- Tracked occupancy, turnover, and renewal metrics in a CRM system to advise leasing strategies and revenue forecasting.

LEADERSHIP & INVOLVEMENT

Rho Epsilon Iota | UW-Madison | Madison, WI

February 2025 – Present

Director of Infrastructure & Facilities

May 2025 – December 2025

- Led networking efforts by securing speakers and fostering organizational connections, strengthening industry engagement.
- Developed an original commercial real estate case study from scratch, creating a hands-on educational resource for member training and professional development programming.

Senior Director of Commercial Real Estate

December 2025 – Present

- Acts as REI's primary representative to university administrators, institutional partners, and funding sources, managing relationships critical to the organization's long-term growth.
- Sources and integrates live case studies from regional CRE firms into member programming, bridging classroom learning with active industry deals.
- Develops and oversees a structured professional development curriculum, including speaker series and skill-based workshops tailored to commercial real estate careers.

ADDITIONAL EXPERIENCE & TRAINING

Annual University Real Estate Challenge | NAIOP | Minneapolis, MN

February 2026 – Present

- Selected as 1 of 4 UW-Madison students to compete in the 23rd annual NAIOP Minnesota University Challenge, developing a mixed-use redevelopment proposal including market analysis, pro forma modeling, and a live pitch to industry judges.

ARGUS-Enterprise Two-Day Training Course

May 2025

- Completed two-day ARGUS-Enterprise training in property valuation, financial modeling, and cash flow analysis.

CERTIFICATIONS

Minnesota Real Estate Salesperson License

In Progress

SKILLS & INTERESTS

Technical: CoStar, ARGUS, Microsoft Excel, Microsoft PowerPoint, Microsoft Word, Adobe, DCF Modeling, Valuation Analysis

Interests: Sports, Fashion, Fitness, Chess, International Politics, MLB Statistics, Traveling, Pokémon